



This document constitutes a Memorandum of Understanding (MoU) between **TNS India Foundation (TNSIF)** and **Matushri Pushpaben Vinubhai Valia College of Commerce** for a 3-year period between 2019 – 2022.

Matushri Pushpaben Vinubhai Valia College of Commerce managed under the **The Borivli Education Society** affiliated to the University of Mumbai, Maharashtra, registered under **The Maharashtra Public Trust Act, 1950** (if applicable) and hereinafter referred to as “The College”, having PAN AAETM3030C, represented by its Principal incharge, **Prof.V.Manikandan**.

AND

TNS India Foundation, a charitable organization registered under section 25 of the Companies Act 1956 and having its registered office at B1-201, Centre Point, Opposite Bawla Masjid, 243A, N M Joshi Marg, Lower Parel (E), Mumbai-400 013, hereinafter referred as “**TNSIF**”, represented by its Director, Punit Gupta.

Background

TNS India Foundation (TNSIF), a section 25 Company incorporated under the provisions of the Companies Act, 1956 is conducting an “**Online Campus to Corporate Careers (C2C) Program**” for enhancement of employability and workplace skills for deserving youth.

In this connection, **TNSIF** intends to be associated and work closely with **the College** to conduct employability training and career counseling sessions for the final year college students. This will include activities through the year, till students are placed 10-12 months after their final year examinations. Features of the program are as follows:

1. 55 - 80 hours of training program including Personal Effectiveness (goal setting, interpersonal relationships), Personal Finance, Professional effectiveness (how to choose right career option, how to apply for job, tools-CVs, cover letter- etc.), Business communication (effective communication with co-workers and customers), Career Readiness (orienting students to jobs matching their skill sets and exposure to a career path) and Work Readiness (Professionalism, Work Ethics, Email Etiquettes, Workplace dynamics – etc.)
2. 55 - 80 hours of training will be delivered via Blended Learning approach i.e online mode using platforms like Zoom and in class training as COVID situation changes. A few hours of additional training will be available to students on **TNSIF's proprietary online learning platform**. The program also includes individual student counselling during the program, which will be conducted via Online/Offline platforms, as well as post training, pre-placement and post placement counselling.
3. Training or post training interaction sessions will be conducted in the college premises when TNSIF and the College deem fit.
4. There is no cost for students to attend the above mentioned training.
5. Each training batch size will be about 30-35 students. Sessions of duration 2 hours each to be conducted 5 days per week. Training to be conducted for 2 or more batches in one day through one TNSIF trainer.
6. Counselling support is available on training days for providing career guidance to students who are enrolled in this program. Provide assistance w.r.t. conducting career fests drive and continued student participation.



Incharge Principal
Matushri Pushpaben Vinubhai
Valia College of Commerce
Borivali (West), Mumbai-400 092.



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7. Infrastructure support for the following:
 - a. Availability of classroom to conduct post training engagement sessions and refresher sessions as and when required once the situation normalizes.
 - b. Require college support to conduct a Parent engagement session in the college premises or via Online Platform (TNSIF login)
1. Students will be provided a certificate on successful completion of course with minimum attendance criteria of 90%.
2. Students will be further supported in job linkages and placements from the time of training completion till they are placed i.e. 6-10 months after their training is complete.
3. The College is expected to support the successful training and placements of all students, should they take up this service with TNSIF.
4. TNSIF staff will follow all the rules and regulations of the college
5. Sessions will be held only before or after college lectures.

For this purpose, TNSIF requires support of the College in the following areas:

1. Facilitating discussions and engagement with the third year degree students and 2021 graduates wherever feasible. This involves the following:
 - a. Assistance in student mobilization and batch scheduling with ongoing final year classes.
 - b. Support in allocating batches (of about 30-35 students approximately) per trainer for optimum utilization of resources and training effectiveness.
2. Infrastructure support for the following:
 - a. Availability of classroom to conduct post training engagement sessions and refresher sessions as and when required once the situation normalizes.
 - b. Require college support to conduct a Parent engagement session in the college premises or via Online Platform (TNSIF login)
 - c. Provide infrastructure assistance (Providing classrooms/auditorium/computer laboratory) in conducting career fests.

Upon a request by TNSIF for this support, **the College** has agreed to support and provide the appropriate assistance to TNSIF, as mentioned below.

Based on the above, this MOU lays out immediate next steps to be taken by both parties.

TNSIF agrees to -

1. Conduct Orientation sessions to make students aware about the program and register their interest.
2. Engage with students and form batches based on selection criteria for conducting the training program.
3. Conduct the Campus to Corporate Careers Program using online platforms (TNSIF login).
4. Not charge any money towards the training or placement activities whatsoever from the students and college per se.
5. Provide career counselling support to students and their Parents enrolled in this program.
6. Facilitate further linkages with vocational training partners and employers for interested students.



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7. Placement reports and Annual report of activities of students linked to job opportunities will be provided to the college once placement activities commence. Also, permission will be taken prior to any placement of students from the Incharge Principal of the college.
8. Training completion report will be provided post training.
9. To organize Parent engagement sessions on a regular basis (Pre-training and Post Training)

The College agrees to –

1. Facilitate the dissemination of information regarding the C2C Program to the final year or recent graduates and help TNSIF to mobilize students.
2. Permit Online sessions to be conducted via Zoom or any application deemed appropriate.
3. Providing one contact point who could be approached for any support (student engagement) related to this program.
4. This MOU is neither a contract, nor is it legally binding in any way, nor does it commit any financial expenditure from or for either party.



Name: Punit Gupta
Director,
TNS India Foundation

01/07/2021

Name: Prof.V.Manikandan
Principal Incharge,
Matushri Pushpaben Vinubhai Valia College of
Commerce
01 /07 / 2021



Incharge Principal
Matushri Pushpaben Vinubhai
Valia College of Commerce
Borivali (West), Mumbai-400 092.

Report to Matushree Pushpaben Vinubhai Valia College of Commerce

Principal and Head Coordinator

Subject: Training and Placement Report 2022-2023

Stream	Batch size	Date started	Date complete	Placed Number	Trainer
BMS+B.Com+BAF+BBI+	58	23-Aug-2022	21-Oct-2022	51	Sneha R

Summary of training:

The students have completed 80-100 hours program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. Training was delivered through hybrid classes. The students have also undergone individual counselling during the program, post training, pre-placement and also post placements.

Summary of placements:

Total **Placed students** through **TNS India Foundation** is **51**.

Student Name	Stream	Company name	Designation	CTC Per Annum Offered (In INR)
Firdosh Yusuf Sayyed	B.Com	Motilal Oswal Financial Services	Advisory	250000
Anisha Anil Pawar	BMS	Alankit	Customer care executive	144000
Pragati Nitesh Jain	BBI	Piramal Finance	Sales trainee	244000
Anurag Rabindra Pandey	BAF	Motilal Oswal Financial Services	Advisory	250000
Sachin Bhagwan Das Sahani	B.Com	Piramal Finance	Sales trainee	244000
Karan Manohar Solanki	B.Com	HDB Financial Services	Sr Tele Caller	180000
Amit Raju Kanojiya	B.Com	Piramal Finance	Sales trainee	244000
Princy Hitesh Sanghvi	B.Com	Motilal Oswal Financial Services	Executive	200000
Bhavya Chetan Javani	BMS	Andromeda	BDE	168000
Gautam Bhachu Chabariya	B.Com	Piramal Finance	Sales trainee	244000
Roshan Ramesh Rajpure	B.Com	Piramal Finance	Sales trainee	244000
Patel Dimple Ramji	B.Com	Piramal Finance	Sales trainee	244000
Khushboo Bhailal Gupta	BAF	Motilal Oswal Financial Services	Advisory	250000
Nirali Sheth Rohit	BMS	Motilal Oswal Financial Services	Advisory	250000

Kajal Suresh Prajapati	B.Com	Piramal Finance	Sales trainee	244000
Vikas Kumar	B.Com	Piramal Finance	Sales trainee	244000
Yashasvi Rajesh Thakkar	BAF	Piramal Finance	Sales trainee	244000
Neha Hareram Chaurasia	BMS	Motilal Oswal Financial Services	Sales	250000
Rahul Diljit Kashyap	BBi	Andromeda	BDE	120000
Manish Sadanand Harijan	B.Com	HDB Financial Services	Sr Tele Caller	180000
Yash Prakash Mehta	B.Com	Piramal Finance	Sales trainee	244000
Akash Keshav Yadav	B.Com	Piramal Finance	Sales Trainee	244000
Himanshu Satyaprakash Dubey	B.Com	Motilal Oswal Financial Services	Executive	200000
Arbaz Shaikh Latif	B.Com	Andromeda	BDE	168000
Tanuj Rohit Kumar Pandya	BMS	Motilal Oswal Financial Services	Sales	200000
Vishal Mohan Kalal	B.Com	Alankit	Sales Exe	168000
Miit Naresh Tailor	B.Com	Motilal Oswal Financial Services	Advisory	250000
Vinit Ketan Nayak	B.Com	Alankit	Sales Exec Stock broker	192000
Jash Ankur Vajani	BMS	Piramal Finance	Sales trainee	244000
Urvashi Sanjay Shedge	B.Com	Andromeda	BDE	168000
Dhairya Jayesh Shethia	B.Com	Motilal Oswal Financial Services	Advisory	250000
Ruchita Ashwin Dholariya	BAF	Motilal Oswal Financial Services	Sales	200000
Sonam Ghanshyam Modi	B.Com	HDB Financial Services	Sr Tele Caller	180000
Padiyar Isha Hemant	BAF	Alankit	Sales Exe	168000
Kunal Ramchandra Dalvi	BMS	Kotak	Assistant Manager	250000
Deepti Alendar Singh	B.Com	Piramal Finance	Sales trainee	244000
Prerna Bharat Eppa	BMS	Andromeda	BDE	120000
Kimaya Shekhar More	BAF	Piramal Finance	Sales trainee	244000
Trupti Pratap Waghela	BAF	Piramal Finance	Sales trainee	244000
Shweta Rajesh Solanki	BMS	Andromeda	BDE	168000
Deepa Jitendra Gupta	BAF	Piramal Finance	Sales Trainee	244000
Mayank Nitin Patel	BAF	Aditya Birla Housing Finance	Relationship Executive	200000
Sukhadiya Khushi Rajeshbhai	BMS	HDB Financial Services	Sr tele caller	180000
Tulsi Vinod Jotangia	BMS	Alankit	Sales Insurance executive	192000
Vanita Khimji Makwana	BMS	Andromeda	BDE	168000
Yogi Milan Joshi	BMS	Motilal Oswal Financial Services	Advisory	250000
Shilpa Kalidin Mourya	B.Com	Motilal Oswal Financial Services	Advisory	250000
Prachi Radheshyam Kanojia	BAF	Piramal Finance	Sales trainee	244000
Param Krishna Parekh	BMS	Piramal Finance	Sales trainee	244000
Dixita Ramesh Waghela	BMS	Andromeda	Business development executive	144000
Roma Ramesh Gujar	B.Com	Piramal Finance	Sales trainee	244000



Note: All students are continuing to receive updates about vacancies, undergoing interview and placement processes.

Report By

Sneha Ratnani
Lead-Training
TNS India Foundation



THE BORIVLI EDUCATION SOCIETY'S
**Matushri Pushpaben Vinubhai
 Valia College of Commerce**

मातुश्री पुष्पाबेन विनुभाई वालिया वाणिज्य महाविद्यालय

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College Code : 406 • MS • 50

14th DECEMBER, 2022

To,
 Mr. Louis
 Missionary of Charity,
 Shanti Dhan,
 Gorai Creek,
 Borivali (W),
 Mumbai,


Subject : Permission to conduct entertainment program

Respected Sir,

Our NSS College students would like to conduct an entertainment program for the residents with special needs in Shanti Dhaan

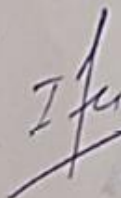
On this occasion of Christmas we would like to inculcate the habit of social service towards the society among youth of our college.

Request you to kindly grant us permission and slot to conduct the event.


 Prof. V. Manikandan
 Incharge Principal



Date: 17 December 2022
 Time 10:00 AM


 Ifc

Missionaries of Charity (Brothers)
 L. T. Road, Gorai Creek,
 Borivali (West), Mumbai - 400 091.
 Tel.: 2867 1362



